

WinPath Express

a qualified

SAP Business All-in-One

solution for:

Oil & Gas Equipment Manufacturers

SAP Business All-in-one

WinPath Express





WinPath Express provides end-to-end visibility of your entire business operation which dramatically improves planning, communication and execution with reduced costs.

WinPath Express, a qualified SAP Business All-in-One solution for Oil & Gas Equipment Manufacturers

ObjectWin's WinPath Express solution is a qualified pre-packaged solution of SAP® Business All-in-One software with industry content, best practice models and consulting services to address the IT needs and budgets of small and midsize companies in the Industrial Machinery & Components (IM&C) and oil field services companies industries. SAP Business All-in-One supports all relevant core processes in the supply chain, as well as the supporting processes. Pre-configured standard processes can be adapted to project-specific requirements while leveraging solutions for core processes.

WinPath Express will address the engineering-to-order business process requirement with added benefits of the

project planning and project execution functionality. The solution will provide the visibility required to coordinate multiple projects, allocate workforce resources properly, give priority to projects in critical phases, and enable project managers to report on various phase completions, budgets, costs, and changes.

WinPath Express provides tailored functionality from order management, manufacturing, procurement, project management, time and attendance recording and financial management functions. It also focuses heavily on project-based manufacturing functions and is built on SAP ERP and SAP NetWeaver Platform.

WinPath Express supports the following industry-specific processes

- **Forecast-to-stock**
 - Logistics planning
 - Make-to-stock
 - Make-to-order with variant configuration
 - Make-to-order without variant configuration
 - Project-centric engineer-to-order order fulfillment methods
- **Project Systems**
 - Project planning
 - Basic project setting
 - Networks / WBS
 - Settlement profile
 - Network schedule
 - Project execution
 - Cost control
- **Order-to-cash**
 - Sales quotation
 - Sales order processing
 - Third party orders
 - Cross company sales
 - Customer down payments
 - Credit memo and debit memo
- **Financial and Management Accounting**
 - Sales & distribution
 - Accounts receivable / accounts payable
 - Period-end closing financial accounting
 - Cash management
 - Cost of sales accounting
 - Asset accounting / internal orders
- **Analytics**
 - SAP ERP reports for accounting
 - SAP ERP reports for logistics
- **Integration Processes**
 - Period-end closing – general plant
 - Inventory valuation for year-end closing
 - Time recording
 - Period-end closing activities
- **Annual Operating Plan**
 - Revenue planning
 - General cost center planning
 - Purchased material price planning
- **Service Management**
 - Service contract with periodic billing
 - Service with time and material
 - Planned services
 - External procurement services



WinPath Express uses industry standards and best practices to assist your company with tapping into the rich functionality of an integrated solution that links your key functions with critical operations.

A Pre-packaged Solution

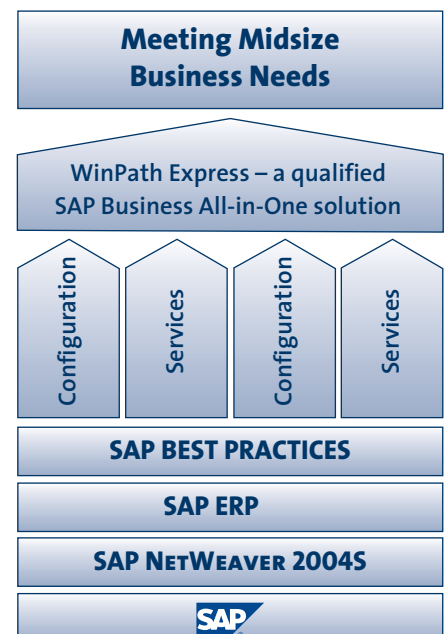
- **Software:** WinPath Express is a pre-packaged solution based on functionality residing within the SAP Business Suite for project systems, finance, sales and distribution, materials management, and production planning.
- **Pre-configured business processes:** WinPath Express delivers numerous pre-configured business transactions in support of many end-to-end business processes specifically tailored to your industry.
- **Reports:** WinPath Express pre-package functionalities include many standardized reports for sales, projects, purchasing, finance and service management.
- **Hardware:** ObjectWin has partnered with leading hardware provider to bring high performance and a secure, highly available data for your SAP system.
- **Managed services and hosting:** Managed services for SAP applications, including platform hosting, help desk and application maintenance are also available.

Key Capabilities

WinPath Express offers your organization cross-functional integration in a single solution enabled by industry-best practices. Key capabilities include:

- Make-to-order, make-to-stock, assemble-to-order and project-centric engineer-to-order order fulfillment methods
- Product configuration to support variable product features and options with seamless integration throughout the sales, manufacturing, procurement and delivery process
- Full-feature technical service support with integrated case management, service parts management, service confirmations and billing
- Scalable and open technical landscape that enables integration with technology tools (Web, EDI, data collection, mobile devices and other).

Inquiry and Quotation	Sales Order Entry	Project Processing	Delivery / Billing	Project Settlement
<ul style="list-style-type: none"> ▪ Create project ▪ Planning material costs ▪ Plan dates & costs ▪ Quotation costs ▪ Create quotation ▪ Project controlling 	<ul style="list-style-type: none"> ▪ Create order ▪ Revenue planning ▪ Down payment processing ▪ Project controlling 	<ul style="list-style-type: none"> ▪ Material requirement planning for the project ▪ Management of purchased parts ▪ Project controlling 	<ul style="list-style-type: none"> ▪ Delivery ▪ Confirmation ▪ Billing ▪ Project controlling 	<ul style="list-style-type: none"> ▪ Technical completion ▪ Cost/ revenue analysis ▪ Enterprises controlling
<p>Sales ⇨ Project Management ⇨ Production Planning ⇨ Purchasing ⇨ Production ⇨ Shipping ⇨ Accounting ⇨ Controlling</p>				





WinPath Express provides tailored functionalities from order management, manufacturing, procurement, project management, time and attendance recording and financial management functions.

Value Proposition of the Solution

- Total cost of ownership can be reduced by having an integrated application system
- Based on SAP Best Practices for the industry
- Solution based on IM&C industry best practices template with added functionality of the ECO best practice template block
- Reduced operational and maintenance cost
- Increased efficiency in business operation process

With WinPath Express your organization can implement a suite of applications that are tailored to your environment. The solution supports the integration of disparate front and back-office systems – often consisting of home grown applications to tighten processes and sharpen business insight into sales, operations and distribution.

WinPath Express offers the benefits of tier 1 enterprise software applications at a far more competitive price. These scalable solution bundles leading products and services, with a predictable cost of ownership, which helps you achieve end results that create tangible enterprise value.



Solution Summary

In many cases, we can install the solution in just 13 weeks, plus 2 weeks of post go-live support, totaling 15 weeks for the complete installation, while providing your enterprise tangible benefits such as reduced implementation cost, mitigated project risk and compressed time to value.

Accelerators include:

- Solution blueprint identifying key business requirements and design criteria
- Pre-defined industry value chains and business processes
- Preset SAP configuration to support business process definitions
- Industry-specific roles to support work processes & enable system security
 - SAP standard & Industry-specific reports
- Industry-oriented data migration templates
- Integrated & industry-specific SAP training to jump start project team learning
- End-user documentation templates - customized to the client requirements

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